

# Curriculum Vitae : Salvatore Cincotti

## Current

- CEO & Founder at Altergon Italia Srl – Italy
- CEO at Technogenetics SPA – Lodi (Italy)
- Chairman, CEO & Partner at GeneGIS S.A. – Geneva (Switzerland)
- Chairman and Partner at Laboratoires Sintyl S.A. – Geneva (Switzerland)
- Board Member at Rizhao Lanshan Biochemicals & Qingdao Huashan Biochemicals – P.R. China
- Board Member at IBSA Ltd. – Hong Kong
- Member of the Board at Materias Srl – Italy
- Corporate HQ Advisor, Strategy & Development – IBSA Institut Biochimique – Lugano (Switzerland)
- Member of the Board at UNISANNIO – Università degli studi del Sannio – Benevento (Italy)

## Past

- 1985-1993 Deputy General Manager at Shanghai Overseas (Holding) S.A. (Geneva) – Switzerland
- 1993-1998 COO at Tefin Enterprises Ltd. - Waigaoqiao FTZ (Shanghai) – P.R. China
- 1998-2000 General Manager at Orient SpA (Milan) – Italy
- 2000-2015 Executive at IBSA Institut Biochimique S.A. / B.Development Manager – Lugano (Switzerland)

## Education

- **IMD** (International Institute for Management Development) Lausanne (Swiss)- PED Business Program
- **LUISS** (Libera Università Internazionale Studi Sociali ) - Rome (Italy) – Management & Finance Doctorate

## Personal Profile

Resident in [REDACTED], born on [REDACTED], [REDACTED]

**Start-up's promoter or manager for developing & restructuring process in various kind of industries, mainly Health Care (Pharma & Diagnostics)**

**Key expertise in markets like Italy and China. Playing the role of Founder, General Manager or Partner in the projects/companies that I contribute to create, develop or restructure. Being still involved in the consolidation of my traditional projects related to Biotech Pharmaceuticals and Diagnostics, recently I've been actively engaged to build a vertical integrated Group in the fields of Environmental Control, Remote Sensing, G.I.S. & Bio-Informatics Genetics software development, with the creation of GeneGIS Holding Group. Since September 2016 a new Geneva venture, Laboratoires Sintyl, also brought me into the Cosmeceuticals, a very promising diversification into my future professional areas of interests!**

**Next step : Develop an integrated activity in the arena of Bio-Informatics, with the aim to enter into the untapped needs of next generation developments within Health Care which would bring to Personalized Medicine and Companion Diagnostics!**

**Specialties: Start-up's founder & General Management, Mergers and acquisitions, Negotiations, Restructuring, Business Development, in and out Licensing**

**Languages : Italian (Native) – French & English (Full Professional proficiency)**