

Education

- 2014 **SDA BOCCONI**, Milan, Italy
Master of Business Administration (**Full-Time MBA**)
Exchange Program: HKUST Business School, Hong Kong, China
- 2011 - 2012 **ALTIS - CATHOLIC UNIVERSITY**, Milan, Italy
Executive Master in SMEs and Competitiveness Small and medium enterprises management
- 2008 - 2010 **CATHOLIC UNIVERSITY**, Milan, Italy
MSc in Management
Erasmus Programme: Vilniaus Universitates, Vilnius, Lithuania
- 2005 - 2008 **CATHOLIC UNIVERSITY**, Milan, Italy
Bachelor of Business Administration

Professional Experience

- 2021 – Present **Irpinia Mood S.r.l. Start Up Innovativa S.B.**, Avellino, Italy
CEO and Partner
- E-commerce (www.casairpinia.com)
 - Temporary store
- 2020 – Present **Incubatore SEI S.r.l. Start Up Innovativa**, Avellino, Italy
CFO and Co-founder
- Strategy definition and execution along with the CEO
 - Mentoring Startups
- 2015 – Present **DAMI S.r.l.** – Gestioni Immobiliari, Avellino, Italy
CEO and Partner
- Real Estate management
- 2015 - 01/2022 **L.A. Service S.r.l.**, Avellino, Italy
COO and Partner
- Find new business opportunities
 - Cut costs through innovations
- 2014 **BAYER S.p.A.**, BHC - Consumer Care, Milan, Italy
MBA Summer Internship
REVEAL project
- Conducted ethnographic research
 - Applied Job Map theory to the selected cluster
 - Successfully presented results and recommendations to the board
 - Awarded with an Honor Pass
- 2010 – 2013 **LAVANDERIA AMERICANA S.r.l.**, Avellino, Italy
Business Development Manager
- Analysis of tender calls for public sector, feasibility and profitability analysis
 - Customer Relation Management, building brand loyalty through one-to-one customer service of directional clients
 - Medium/Long term strategic planning, market research, competitors' analysis, segmenting and targeting new market.

Languages

Italian: Mother Tongue **English:** Fluent **Spanish:** Basic

Additional Information

- Vicepresidente Giovani Confindustria Campania (10/2020-2024)
- Past President of the SDA Bocconi Motor Club
- Lean Six Sigma Green Belt certified
- IT Skills: EDCL complete
- Racing driver – Italian Champion Autostoriche – gruppo 2 - 2021
- Interests: Travel, New technologies, Automotive, Sport